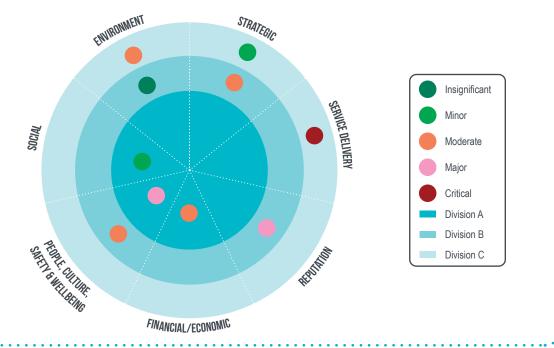
DEFINE

Talk about the problems and risks that are facing your organisation.

How critical are they?

Make sure your discussion group represents everyone for an accurate result.

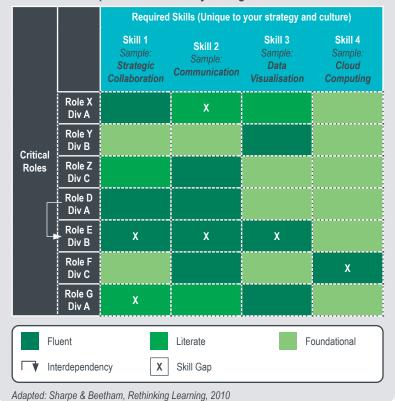


Adapted: F. J. Aguilar, "Scanning the Business Environment," MacMillan Co., New York, 1967.

DISCOVER

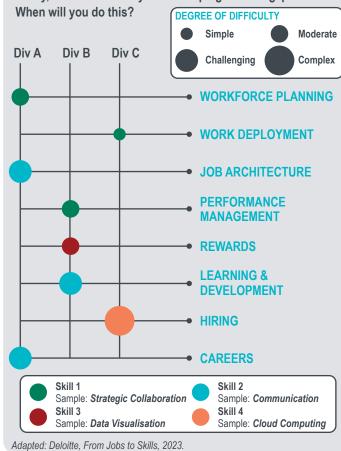
Next, look at your Critical and Major risk areas (red and pink). What are the critical roles, what are their current skill requirements, and are there any current skills gaps?

Are there interdependencies across your organisation?



DELIVER

Lastly, what actions do you take to plug the skill gaps?



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